

## Curriculum Vitae

Andrew Peter Jackson

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**An experienced and mature professional with a track record of success.**

Principle strengths:

- Strong relationship building skills
- Excellent communication and presentation skills
- Target orientated and self driven
- Proven business development skills
- Entrepreneurial spirit and creativity
- Management and motivation skills

### **Employment History.**

European Sales Director – (continental Europe)

**First Title plc ([www.firsttitle.eu](http://www.firsttitle.eu)) June 2014 – present**

The leading title insurance company worldwide, First Title works alongside and supports major real estate investment transactions throughout Europe. Working with major legal practices, investment funds, international developers as well as the most recognised real estate agencies in the region.

Responsibilities:

- Actively pursue new clients
- Develop strategic plan and implement
- Build European Team
- Develop and maintain client relationships
- Monitor and report KPI's and new business development
- Establish a high level of client service
- Strive to meet targets and deadlines

Managing Director

**First Title CEE Kft ([www.firsttitle.eu](http://www.firsttitle.eu)) September 2005 – present.**

Responsibilities:

- Manage the local CEE operation of First Title
- Develop the strategic plan and implement
- Develop and maintain new and existing relationships
- Coach, motivate and lead the team

Chairman/owner.

**Capital Growth Solutions Ltd (capitalgrowth.solutions) January 2002 – Present**

Responsibilities:

- Provide strategic guidance to the Managing Partner
- Oversee company performance
- Oversee compliance functions
- Maintain industry network

Independent Financial Adviser

**OIS International January 2000 – January 2002**

Achievements:

- Best producer in the company in 2001
- Maintained and built client base in Budapest
- Managed the office
- Measurable and successful training and development of existing and new staff.

Independent Financial Adviser

**Britex January 1999 – September 2000**

Achievements:

- Retrained into a financial services role
- Maintained and built client base in Vienna
- Sourced own leads

Managing Director owner

**AP Jackson Motors Ltd 1994 -1999**

Built a small business importuning Japanese Cars to the UK

**Halfords 1993-1994**

Technician

**Lucas 1992 - 1993**

Technician

**Eurocare December 1990 - 1992**

Apprentice

**Richard Dutton Racing September 1988 - December 1990**

Apprentice

### **Education and Qualifications**

Szamalk Hertfordshire University (2003 –2005)

**BA (Hons) Business Administration 2:1**

Charles Read Academy, Corby Glen, Bourne, Lincolnshire.

**GCSE: 8 including English and Mathematics.**

Offshore Financial Planning Certificate from The Chartered Insurance Institute

Investment Management Certificate Part 1 (Uk regulation and Markets)

EMPIRE Executive Management in Real Estate

Efficient and competent user of most Microsoft software packages

**Additional Information**

I am a naturally enthusiastic and sociable person, who thrives on challenges and enjoys new situations and experiences. I am essentially a team player although I can express my self individually. I have many outside interests and like to keep an open mind to new things. I am a keen supporter of youth sports and enjoy watching my son play cricket and my daughter perform gymnastics. I also like reading, films and music. I am married with three children. I was the youngest Chairman of the British Chamber of Commerce in Hungary between 2003-2005 a non paid part time position. I am an active member of the Lions Club a charity focused on helping the blind.

**References**

Available on request.